

JUN 20 VS JUN 19

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RESIDENTIAL
REAL ESTATE
ANALYSES

NORTH VAN

DETACHED

UNIT SALES

84 ↑ 2%

INVENTORY AT MONTH END

328 ↓ -27%

AVE. DAYS ON MARKET

27 ↓ -36%

HPI (combined total)

\$1,563,500 ↑ 3%



TOWNHOME

UNIT SALES

39 ↑ 44%

INVENTORY AT MONTH END

106 ↓ -28%

AVE. DAYS ON MARKET

17 ↓ -43%

HPI (combined total)

\$ 989,0000 ↑ 5%



CONDO

UNIT SALES

110 ↑ 26%

INVENTORY AT MONTH END

352 ↓ -22%

AVE. DAYS ON MARKET

27 ↓ -16%

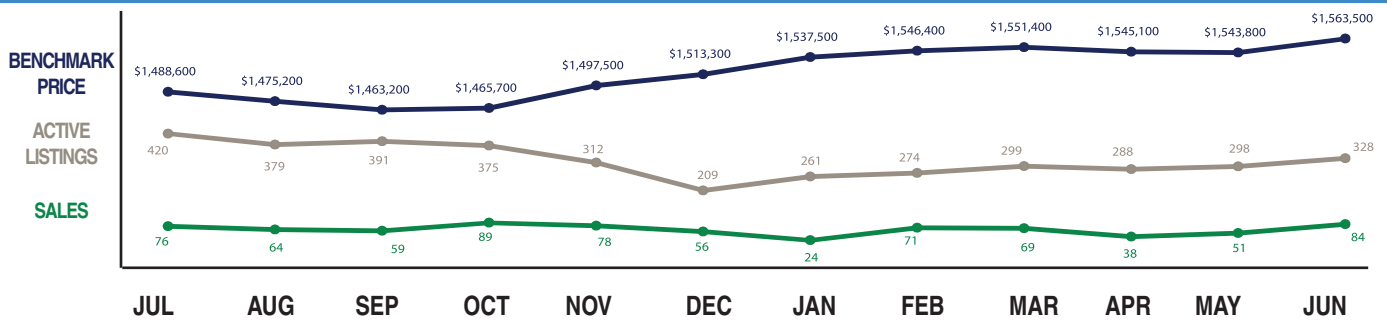
HPI (combined total)

\$575,000 ↑ 4%



JUNE 2020 - SINGLE FAMILY DETACHED HOMES

NORTH VAN DETACHED - 12 MONTH MARKET TREND



DETACHED HOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 - \$199,999	0	0	0
\$200,000 - \$399,999	0	1	0
\$400,000 - \$899,999	1	6	126
\$900,000 - \$1,499,999	24	55	21
\$1,500,000 - \$1,999,999	36	105	31
\$2,000,000 - \$2,999,999	18	99	22
\$3,000,000 - \$3,999,999	5	39	29
\$4,000,000 - \$4,999,999	0	16	0
\$5,000,000 and Above	0	7	0
TOTAL	84	328	27

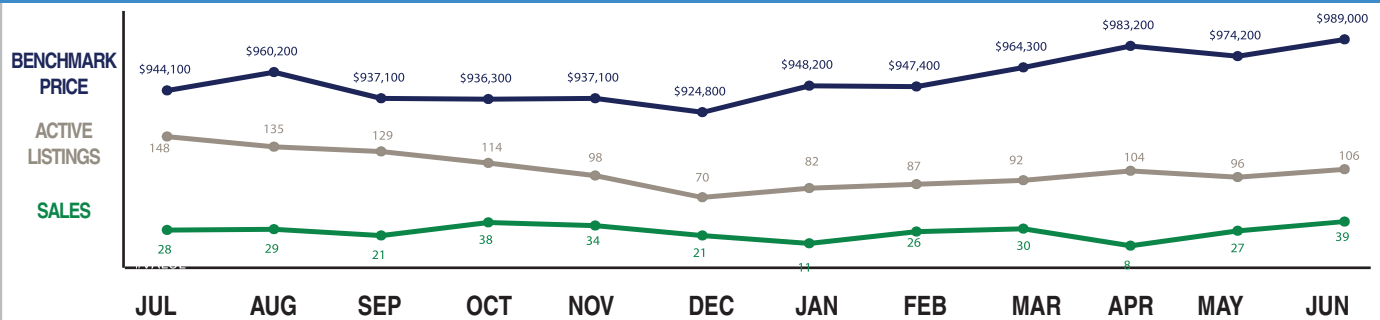
NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Blueridge NV	4	11	\$1,613,100	+ 3.9%
Boulevard	5	13	\$1,736,000	+ 2.4%
Braemar	0	0	\$2,068,700	+ 0.5%
Calverhall	1	14	\$1,379,000	+ 2.2%
Canyon Heights NV	10	40	\$1,740,300	+ 1.4%
Capilano NV	1	5	\$1,563,000	+ 0.6%
Central Lonsdale	6	26	\$1,406,800	+ 4.2%
Deep Cove	3	13	\$1,429,400	+ 2.8%
Delbrook	1	9	\$1,644,700	+ 3.5%
Dollarton	1	8	\$1,661,300	+ 1.4%
Edgemont	4	25	\$1,899,000	+ 2.5%
Forest Hills NV	6	10	\$1,779,500	+ 0.4%
Grouse Woods	0	1	\$1,652,800	+ 1.7%
Harbourside	0	0	\$0	--
Indian Arm	1	5	\$0	--
Indian River	2	7	\$1,451,400	+ 2.2%
Lower Lonsdale	1	7	\$1,437,800	+ 3.5%
Lynn Valley	13	30	\$1,402,300	+ 2.1%
Lynnmour	0	7	\$0	--
Mosquito Creek	0	4	\$0	--
Norgate	2	2	\$1,401,100	+ 10.8%
Northlands	0	0	\$1,985,300	- 0.0%
Pemberton Heights	0	12	\$1,866,400	+ 4.7%
Pemberton NV	1	2	--	--
Princess Park	2	3	\$1,628,800	+ 2.8%
Queensbury	1	6	\$1,421,600	+ 6.6%
Roche Point	2	2	\$1,400,300	+ 2.3%
Seymour NV	3	3	\$1,457,100	+ 1.2%
Tempe	0	0	\$1,610,800	- 0.5%
Upper Delbrook	3	13	\$1,756,700	+ 0.2%
Upper Lonsdale	8	32	\$1,577,500	+ 2.8%
Westlynn	1	8	\$1,325,000	+ 2.4%
Westlynn Terrace	0	3	\$0	--
Windsor Park NV	2	2	\$1,322,500	+ 2.0%
Woodlands-Sunshine-Cascade	0	5	\$0	--
TOTAL *	84	328	\$1,563,500	+ 2.5%



*Current as of July 4, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

JUNE 2020 - TOWNHOMES

NORTH VAN TOWNHOME - 12 MONTH MARKET TREND



TOWNHOMES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 - \$199,999	0	0	0
\$200,000 - \$399,999	0	0	0
\$400,000 - \$899,999	10	18	23
\$900,000 - \$1,499,999	29	78	15
\$1,500,000 - \$1,999,999	0	8	0
\$2,000,000 - \$2,999,999	0	2	0
\$3,000,000 - \$3,999,999	0	0	0
\$4,000,000 - \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	39	106	17

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Blueridge NV	0	1	\$0	--
Boulevard	0	0	\$0	--
Braemar	0	0	\$0	--
Calverhall	0	0	\$0	--
Canyon Heights NV	0	1	\$0	--
Capilano NV	0	2	\$0	--
Central Lonsdale	5	13	\$1,152,500	+ 5.8%
Deep Cove	1	0	\$0	--
Delbrook	0	0	\$0	--
Dollarton	0	0	\$0	--
Edgemont	1	5	\$1,969,700	+ 5.0%
Forest Hills NV	0	0	\$0	--
Grouse Woods	1	0	\$0	--
Harbourside	0	0	\$0	--
Indian Arm	0	0	\$0	--
Indian River	1	4	\$1,037,000	+ 5.6%
Lower Lonsdale	9	26	\$1,162,900	+ 2.1%
Lynn Valley	3	5	\$885,800	+ 6.0%
Lynnmour	5	4	\$809,300	+ 7.8%
Mosquito Creek	3	7	\$0	--
Norgate	0	2	\$931,700	+ 0.3%
Northlands	1	7	\$1,185,400	+ 7.0%
Pemberton Heights	1	2	\$0	--
Pemberton NV	3	5	\$0	--
Princess Park	0	0	\$0	--
Queensbury	0	5	\$0	--
Roche Point	1	8	\$944,100	+ 4.9%
Seymour NV	1	3	\$1,050,900	+ 10.7%
Tempe	0	0	\$0	--
Upper Delbrook	0	0	\$0	--
Upper Lonsdale	1	4	\$625,000	- 0.4%
Westlynn	2	2	\$816,700	+ 5.9%
Westlynn Terrace	0	0	\$0	--
Windsor Park NV	0	0	\$0	--
Woodlands-Sunshine-Cascade	0	0	\$0	--
Total	39	106	\$989,000	+ 4.5%



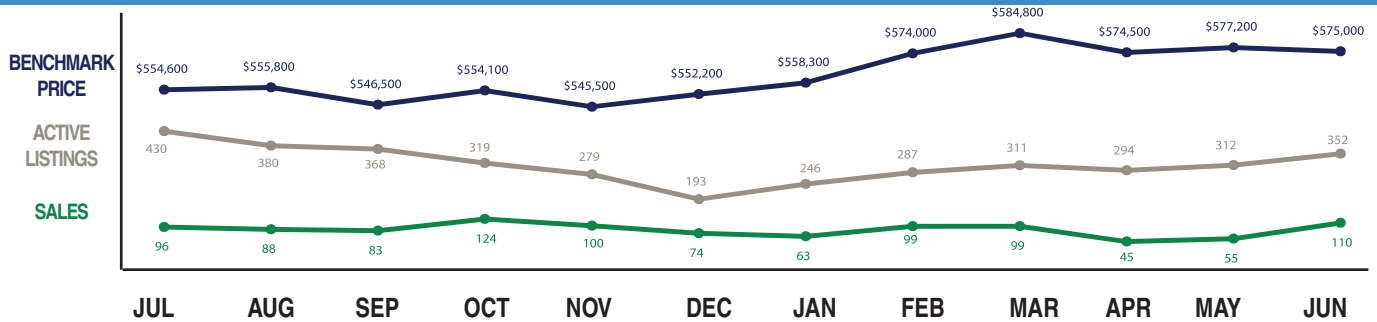
BEST REAL ESTATE AGENCY CANADA

In the International Property Awards worldwide competition, within the Americas Division, Faith Wilson Group won Best Real Estate Agency Canada, 2014 – 2015.

*Current as of July 4, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

JUNE 2020 - CONDO HOMES

NORTH VAN CONDO - 12 MONTH MARKET TREND



CONDOS	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 - \$199,999	0	0	0
\$200,000 - \$399,999	7	7	24
\$400,000 - \$899,999	92	246	25
\$900,000 - \$1,499,999	11	80	39
\$1,500,000 - \$1,999,999	0	7	0
\$2,000,000 - \$2,999,999	0	8	0
\$3,000,000 - \$3,999,999	0	3	0
\$4,000,000 - \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	110	352	27

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Blueridge NV	0	0	\$0	--
Boulevard	0	0	\$0	--
Braemar	0	0	\$0	--
Calverhall	0	0	\$0	--
Canyon Heights NV	0	0	\$0	--
Capilano NV	1	2	\$1,019,100	- 3.5%
Central Lonsdale	19	60	\$604,700	+ 8.7%
Deep Cove	2	0	\$664,700	+ 2.1%
Delbrook	0	2	\$0	--
Dollarton	0	0	\$0	--
Edgemont	0	10	\$978,400	+ 10.9%
Forest Hills NV	0	0	\$0	--
Grouse Woods	0	0	\$0	--
Harbourside	1	8	\$602,000	- 2.9%
Indian Arm	0	0	\$0	--
Indian River	2	4	\$706,800	+ 3.5%
Lower Lonsdale	36	129	\$542,000	+ 2.9%
Lynn Valley	10	18	\$638,100	+ 3.8%
Lynnmour	10	24	\$611,500	+ 3.6%
Mosquito Creek	2	17	\$0	--
Norgate	2	8	\$566,600	- 4.0%
Northlands	2	4	\$835,400	+ 4.3%
Pemberton Heights	0	0	\$0	--
Pemberton NV	12	28	\$412,300	- 2.9%
Princess Park	0	0	\$0	--
Queensbury	0	3	\$0	--
Roche Point	7	22	\$578,400	+ 2.9%
Seymour NV	1	2	\$0	--
Tempe	0	0	\$0	--
Upper Delbrook	0	0	\$0	--
Upper Lonsdale	2	9	\$631,200	+ 4.0%
Westlynn	1	2	\$0	--
Westlynn Terrace	0	0	\$0	--
Windsor Park NV	0	0	\$0	--
Woodlands-Sunshine-Cascade	0	0	\$0	--
TOTAL *	110	352	\$575,000	+ 4.1%

“We believe that all success starts and ends with a satisfied client.”

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