

JUN 20 VS JUN 19

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RESIDENTIAL  
REAL ESTATE  
ANALYSES

RICHMOND

DETACHED

UNIT SALES

75 ↓ -17%

INVENTORY AT MONTH END

545 ↓ -42%

AVE. DAYS ON MARKET

46 ↓ -12%

HPI (combined total)

\$1,511,400 ↑ 2%



TOWNHOME

UNIT SALES

62 ↑ 3%

INVENTORY AT MONTH END

309 ↓ -36%

AVE. DAYS ON MARKET

57 ↑ 30%

HPI (combined total)

\$791,100 ↑ 3%



CONDO

UNIT SALES

134 ↑ 13%

INVENTORY AT MONTH END

666 ↓ -27%

AVE. DAYS ON MARKET

51 ↑ 13%

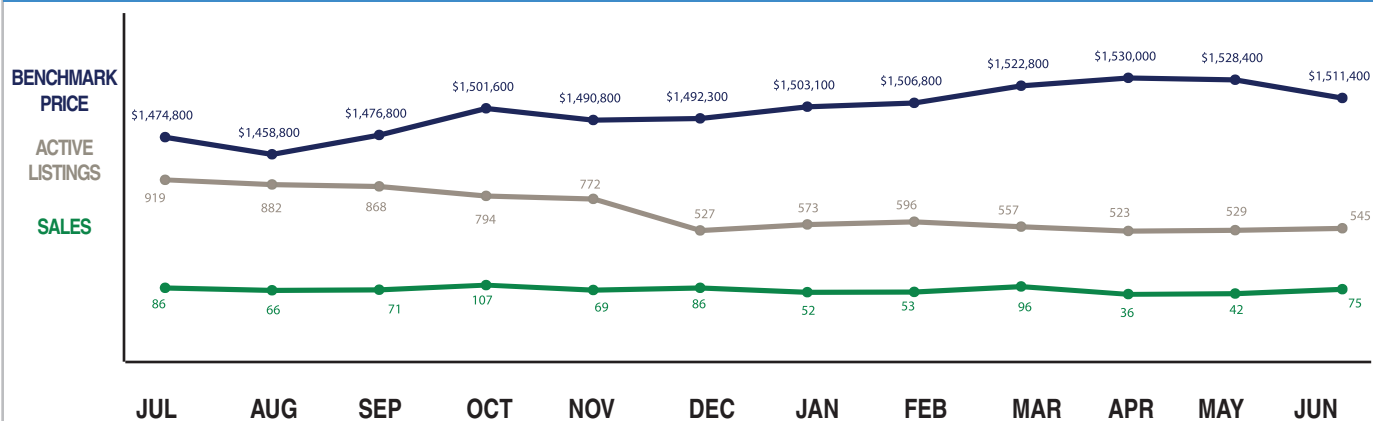
HPI (combined total)

\$650,700 ↑ 4%



# JUNE 2020 - SINGLE FAMILY DETACHED HOMES

## RICHMOND DETACHED - 12 MONTH MARKET TREND



DETACHED HOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 - \$199,999	0	1	0
\$200,000 - \$399,999	0	4	0
\$400,000 - \$899,999	2	3	70
\$900,000 - \$1,499,999	44	122	37
\$1,500,000 - \$1,999,999	23	150	52
\$2,000,000 - \$2,999,999	4	176	36
\$3,000,000 - \$3,999,999	1	58	176
\$4,000,000 - \$4,999,999	0	16	0
\$5,000,000 and Above	1	15	178
<b>TOTAL</b>	<b>75</b>	<b>545</b>	<b>46</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	4	12	\$1,348,600	- 0.8%
Bridgeport RI	0	21	\$1,309,900	+ 4.7%
Brighthouse	0	6	\$0	--
Brighthouse South	0	2	\$0	--
Broadmoor	3	45	\$1,850,200	- 2.6%
East Cambie	1	10	\$1,331,000	+ 4.1%
East Richmond	0	13	\$1,791,500	- 2.4%
Garden City	2	14	\$1,304,800	+ 2.4%
Gilmore	3	5	\$1,621,200	- 2.4%
Granville	3	55	\$1,705,000	+ 8.5%
Hamilton RI	2	15	\$1,056,600	+ 3.3%
Ironwood	3	19	\$1,336,300	+ 2.0%
Lackner	1	17	\$1,471,300	- 1.3%
McLennan	0	12	\$1,701,900	+ 0.5%
McLennan North	0	2	\$1,683,900	+ 3.3%
McNair	1	20	\$1,445,500	+ 2.1%
Quilchena RI	3	18	\$1,532,700	+ 7.2%
Riverdale RI	3	34	\$1,581,500	+ 7.5%
Saunders	5	25	\$1,404,000	+ 1.6%
Sea Island	0	5	\$796,300	+ 2.5%
Seafair	4	35	\$1,376,800	+ 0.2%
South Arm	4	15	\$1,242,100	+ 1.8%
Steveston North	9	26	\$1,246,400	+ 0.1%
Steveston South	3	27	FALSE	- 100.0%
Steveston Village	5	9	\$1,324,700	- 2.1%
Terra Nova	5	12	\$1,820,500	+ 8.7%
West Cambie	5	20	\$1,334,500	+ 3.9%
Westwind	1	13	\$1,494,200	- 2.7%
Woodwards	5	38	\$1,415,100	+ 1.7%
<b>TOTAL*</b>	<b>75</b>	<b>545</b>	<b>\$1,511,400</b>	<b>+ 1.8%</b>

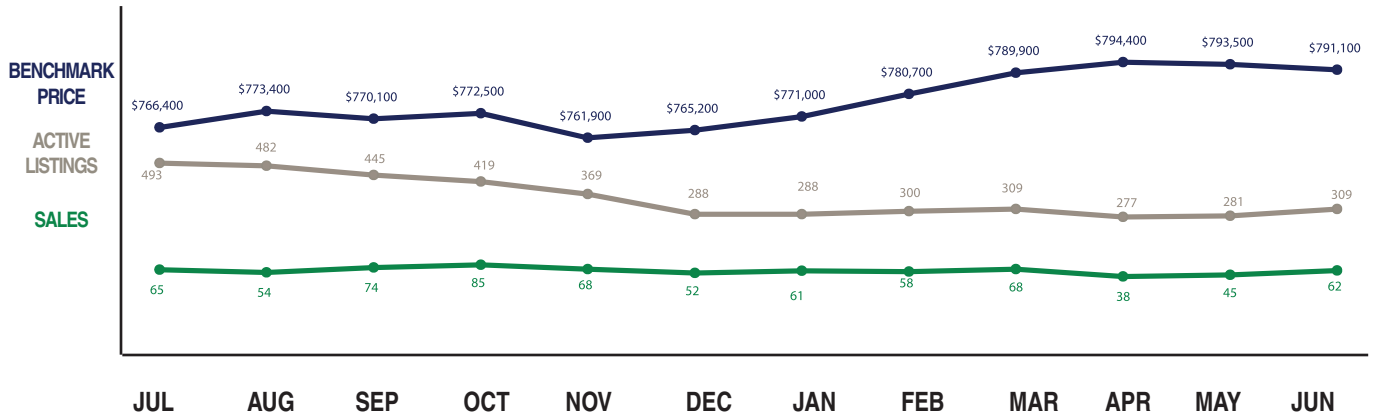


\*Current as of July 4, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures



# JUNE 2020 - TOWNHOMES

## RICHMOND TOWNHOME - 12 MONTH MARKET TREND



TOWNHOMES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 - \$199,999	0	0	0
\$200,000 - \$399,999	0	0	0
\$400,000 - \$899,999	40	141	50
\$900,000 - \$1,499,999	21	166	71
\$1,500,000 - \$1,999,999	1	1	20
\$2,000,000 - \$2,999,999	0	0	0
\$3,000,000 - \$3,999,999	0	1	0
\$4,000,000 - \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
<b>TOTAL</b>	<b>62</b>	<b>309</b>	<b>57</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	2	3	\$485,700	+ 3.1%
Bridgeport RI	1	27	\$620,300	+ 9.2%
Brighthouse	2	23	\$723,100	+ 1.0%
Brighthouse South	6	24	\$789,700	+ 0.8%
Broadmoor	1	13	\$899,100	+ 0.4%
East Cambie	5	14	\$705,100	+ 1.0%
East Richmond	0	2	\$0	--
Garden City	1	8	\$845,700	- 0.1%
Gilmore	0	0	\$0	--
Granville	1	12	\$688,200	+ 0.6%
Hamilton RI	1	21	\$616,500	+ 3.3%
Ironwood	3	7	\$623,300	+ 7.8%
Lackner	2	1	\$913,700	+ 3.5%
McLennan	0	0	\$0	--
McLennan North	7	55	\$909,100	+ 3.0%
McNair	1	1	\$536,300	+ 5.6%
Quilchena RI	0	2	\$648,100	+ 4.0%
Riverdale RI	2	4	\$821,100	+ 2.8%
Saunders	2	7	\$615,600	+ 1.0%
Sea Island	0	0	\$0	--
Seafair	0	1	\$955,600	+ 4.7%
South Arm	2	2	\$634,800	+ 0.5%
Steveston North	1	11	\$644,600	+ 2.5%
Steveston South	3	9	\$904,500	+ 2.6%
Steveston Village	2	7	\$809,600	+ 0.4%
Terra Nova	4	14	\$925,300	+ 2.4%
West Cambie	10	21	\$794,800	+ 1.6%
Westwind	0	3	\$799,600	+ 3.8%
Woodwards	3	17	\$741,600	- 1.1%
<b>TOTAL*</b>	<b>62</b>	<b>309</b>	<b>\$791,100</b>	<b>+ 2.5%</b>



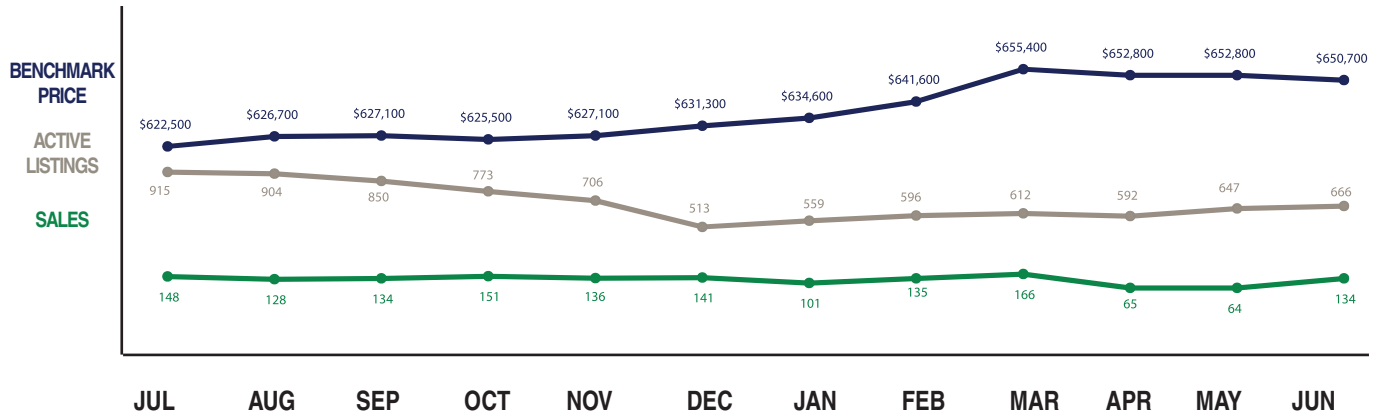
## BEST REAL ESTATE AGENCY CANADA

In the International Property Awards worldwide competition, within the Americas Division, Faith Wilson Group won Best Real Estate Agency Canada, 2014 – 2015.

\*Current as of July 4, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

# JUNE 2020 - CONDO HOMES

## RICHMOND CONDOS - 12 MONTH MARKET TREND



CONDOS	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 - \$199,999	0	2	0
\$200,000 - \$399,999	18	67	71
\$400,000 - \$899,999	111	495	47
\$900,000 - \$1,499,999	5	84	74
\$1,500,000 - \$1,999,999	0	11	0
\$2,000,000 - \$2,999,999	0	4	0
\$3,000,000 - \$3,999,999	0	3	0
\$4,000,000 - \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
<b>TOTAL</b>	<b>134</b>	<b>666</b>	<b>51</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	3	10	\$436,500	+ 1.0%
Bridgeport RI	2	7	\$717,000	+ 1.9%
Brighthouse	31	279	\$628,600	+ 1.6%
Brighthouse South	16	74	\$552,900	- 1.5%
Broadmoor	0	9	\$503,100	+ 5.9%
East Cambie	0	6	\$529,500	+ 11.1%
East Richmond	1	4	\$747,300	+ 1.6%
Garden City	0	1	\$444,800	+ 7.1%
Gilmore	0	0	\$0	--
Granville	0	14	\$258,300	+ 4.4%
Hamilton RI	7	11	\$685,400	+ 1.4%
Ironwood	2	16	\$638,200	+ 3.6%
Lackner	0	0	\$0	--
McLennan	0	0	\$0	--
McLennan North	4	35	\$777,100	+ 5.3%
McNair	0	0	\$0	--
Quilchena RI	0	1	\$401,100	+ 4.8%
Riverdale RI	8	12	\$521,400	- 5.2%
Saunders	1	0	\$0	--
Sea Island	0	2	\$0	--
Seafair	0	0	\$433,900	+ 1.3%
South Arm	2	7	\$308,200	+ 4.4%
Steveston North	1	4	\$411,200	- 2.5%
Steveston South	8	22	\$539,700	+ 1.7%
Steveston Village	1	22	\$0	--
Terra Nova	0	0	\$0	--
West Cambie	47	130	\$668,300	+ 1.7%
Westwind	0	0	\$0	--
Woodwards	0	0	\$0	--
<b>TOTAL*</b>	<b>134</b>	<b>666</b>	<b>\$650,700</b>	<b>+ 3.5%</b>

**“We believe that all success starts and ends with a satisfied client.”**

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