

NOV 20 VS NOV 19

604.224.5277 | FAITHWILSONGROUP.COM

RESIDENTIAL
REAL ESTATE
ANALYSES

BURNABY & NW

DETACHED

UNIT SALES

123 ↑ 37%

INVENTORY AT MONTH END

353 ↓ -26%

AVE. DAYS ON MARKET

29 ↓ -36%

HPI (combined total)

\$1,508,400 ↑ 8%



TOWNHOME

UNIT SALES

73 ↑ 55%

INVENTORY AT MONTH END

184 ↓ -9%

AVE. DAYS ON MARKET

41 ↓ -35%

HPI (combined total)

\$755,700 ↑ 4%



CONDO

UNIT SALES

275 ↓ -1%

INVENTORY AT MONTH END

1,110 ↑ 39%

AVE. DAYS ON MARKET

36 ↓ -23%

HPI (combined total)

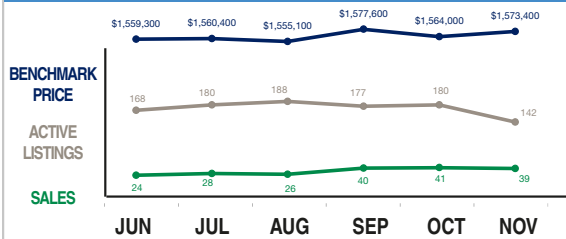
\$667,500 ↑ 2%



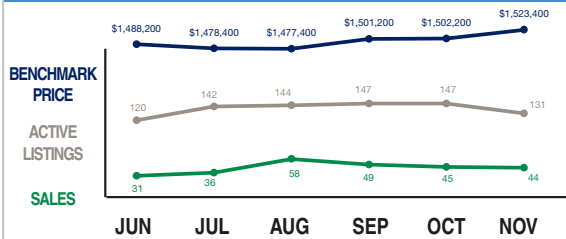
NOV 2020 - SINGLE FAMILY DETACHED HOMES

| DETACHED HOUSES | SALES | ACTIVE LISTINGS | AVERAGE DOM |
|---------------------------|------------|-----------------|-------------|
| \$0-\$99,999 | 0 | 0 | 0 |
| \$100,000 - \$199,999 | 0 | 0 | 0 |
| \$200,000 - \$399,999 | 0 | 0 | 0 |
| \$400,000 - \$899,999 | 3 | 7 | 35 |
| \$900,000 - \$1,499,999 | 59 | 107 | 29 |
| \$1,500,000 - \$1,999,999 | 42 | 103 | 29 |
| \$2,000,000 - \$2,999,999 | 19 | 110 | 25 |
| \$3,000,000 - \$3,999,999 | 0 | 17 | 0 |
| \$4,000,000 - \$4,999,999 | 0 | 6 | 0 |
| \$5,000,000 and Above | 0 | 3 | 0 |
| TOTAL | 123 | 353 | 29 |

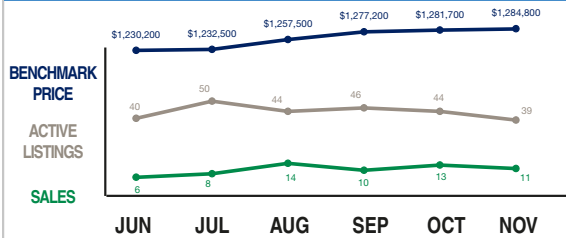
BURNABY SOUTH 6 MONTH MARKET TREND



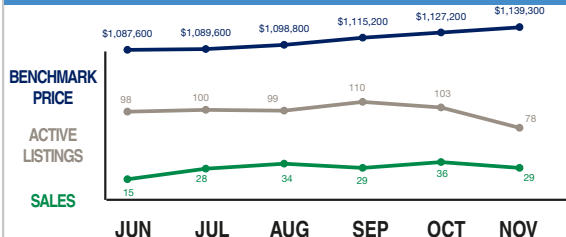
BURNABY NORTH 6 MONTH MARKET TREND



BURNABY EAST 6 MONTH MARKET TREND



NEW WEST 6 MONTH MARKET TREND

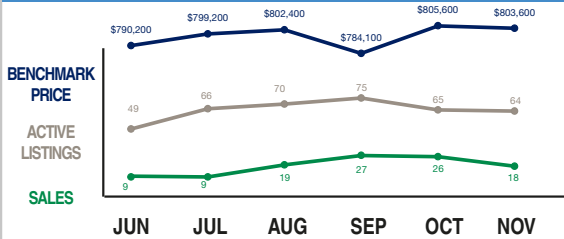


| NEIGHBOURHOOD | SALES | ACTIVE LISTINGS | BENCHMARK PRICE | ONE-YEAR CHANGE |
|----------------------|------------|-----------------|--------------------|-----------------|
| Brentwood Park | 1 | 13 | \$1,490,700 | 14.70% |
| Capitol Hill BN | 16 | 17 | \$1,467,100 | 9.36% |
| Cariboo | 0 | 0 | - | - |
| Central BN | 0 | 5 | \$1,302,500 | 10.58% |
| Forest Hills BN | 0 | 0 | - | - |
| Government Road | 4 | 14 | \$1,787,400 | 8.87% |
| Lake City Industrial | 0 | 0 | - | - |
| Montecito | 4 | 5 | \$1,526,500 | 10.03% |
| Oakdale | 0 | 0 | - | - |
| Parkcrest | 6 | 16 | \$1,544,000 | 11.54% |
| Simon Fraser Hills | 0 | 0 | - | - |
| Simon Fraser Univer. | 1 | 4 | \$1,667,300 | 4.43% |
| Sperling-Duthie | 3 | 12 | \$1,564,800 | 10.29% |
| Sullivan Heights | 0 | 0 | \$1,214,500 | 16.14% |
| Vancouver Heights | 5 | 12 | \$1,471,100 | 9.03% |
| Westridge BN | 0 | 6 | \$1,540,300 | 8.10% |
| Willingdon Heights | 4 | 9 | \$1,400,000 | 11.76% |
| Big Bend | 0 | 0 | - | - |
| Buckingham Heights | 4 | 6 | \$2,045,700 | -5.32% |
| Burnaby Hospital | 4 | 6 | \$1,470,500 | 4.72% |
| Burnaby Lake | 4 | 12 | \$1,454,700 | 10.82% |
| Central Park BS | 0 | 8 | \$1,384,600 | 5.15% |
| Deer Lake | 2 | 5 | \$2,030,600 | 0.21% |
| Deer Lake Place | 0 | 1 | \$1,680,500 | 7.36% |
| Forest Glen BS | 4 | 12 | \$1,609,700 | 3.12% |
| Garden Village | 2 | 3 | \$1,491,700 | 7.52% |
| Greentree Village | 0 | 3 | \$1,178,300 | 6.69% |
| Highgate | 0 | 8 | \$1,363,600 | 8.43% |
| Metrotown | 1 | 24 | \$1,746,400 | 4.15% |
| Oaklands | 0 | 0 | - | - |
| South Slope | 11 | 26 | \$1,555,200 | 7.53% |
| Suncrest | 3 | 4 | \$1,224,800 | 7.72% |
| Upper Deer Lake | 3 | 9 | \$1,689,600 | 5.19% |
| East Burnaby | 5 | 14 | \$1,203,600 | 11.43% |
| Edmonds BE | 2 | 8 | \$1,247,100 | 8.75% |
| The Crest | 4 | 13 | \$1,476,400 | 11.04% |
| Brunette | 0 | 0 | - | - |
| Connaught Heights | 1 | 12 | \$1,031,400 | 11.33% |
| Downtown NW | 0 | 0 | - | - |
| Fraserview NW | 0 | 0 | - | - |
| GlenBrooke North | 2 | 3 | \$1,120,500 | 10.79% |
| Moody Park | 0 | 1 | \$1,166,200 | 10.24% |
| North Arm | 0 | 0 | - | - |
| Quay | 0 | 0 | - | - |
| Queens Park | 5 | 8 | \$1,435,900 | 7.49% |
| Queensborough | 9 | 18 | \$1,065,100 | 16.87% |
| Sapperton | 3 | 7 | \$976,100 | 11.20% |
| The Heights NW | 5 | 6 | \$1,153,000 | 11.08% |
| Uptown NW | 0 | 10 | \$989,400 | 13.30% |
| West End NW | 2 | 4 | \$1,201,400 | 7.21% |
| North Surrey | 0 | 0 | - | - |
| TOTAL | 123 | 353 | \$1,508,400 | 8.38% |

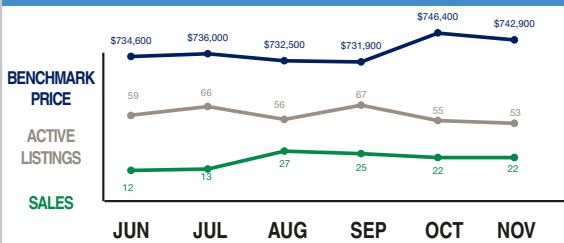
NOV 2020 - TOWNHOMES

| TOWNHOMES | SALES | ACTIVE LISTINGS | AVERAGE DOM |
|---------------------------|-----------|-----------------|-------------|
| \$0-\$99,999 | 0 | 0 | 0 |
| \$100,000 - \$199,999 | 0 | 0 | 0 |
| \$200,000 - \$399,999 | 0 | 1 | 0 |
| \$400,000 - \$899,999 | 61 | 129 | 47 |
| \$900,000 - \$1,499,999 | 12 | 51 | 11 |
| \$1,500,000 - \$1,999,999 | 0 | 2 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 1 | 0 |
| \$3,000,000 - \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 - \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 73 | 184 | 41 |

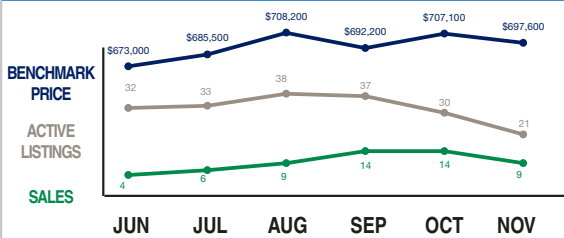
BURNABY SOUTH 6 MONTH MARKET TREND



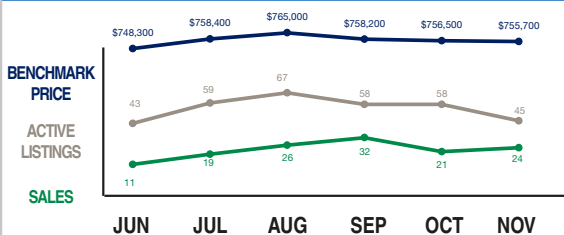
BURNABY NORTH 6 MONTH MARKET TREND



BURNABY EAST 6 MONTH MARKET TREND



NEW WEST 6 MONTH MARKET TREND



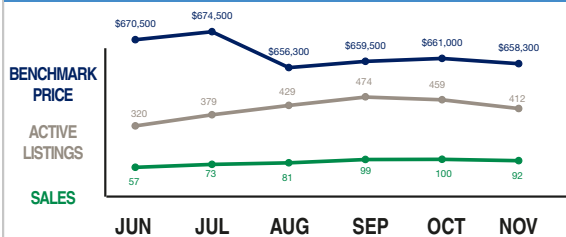
| NEIGHBOURHOOD | SALES | ACTIVE LISTINGS | BENCHMARK PRICE | ONE-YEAR CHANGE |
|----------------------|-----------|-----------------|------------------|-----------------|
| Brentwood Park | 0 | 6 | \$909,400 | 10.00% |
| Capitol Hill BN | 0 | 0 | \$672,200 | 3.10% |
| Cariboo | 0 | 0 | - | - |
| Central BN | 3 | 10 | \$816,400 | 4.46% |
| Forest Hills BN | 4 | 3 | \$771,400 | 0.54% |
| Government Road | 3 | 3 | \$899,900 | 6.78% |
| Lake City Industrial | 0 | 0 | - | - |
| Montecito | 1 | 2 | \$599,400 | -1.66% |
| Oakdale | 0 | 0 | - | - |
| Parkcrest | 0 | 0 | - | - |
| Simon Fraser Hills | 4 | 5 | \$630,500 | 0.91% |
| Simon Fraser Univer. | 2 | 12 | \$723,800 | 0.23% |
| Sperling-Duthie | 0 | 0 | - | - |
| Sullivan Heights | 0 | 1 | \$815,300 | -0.59% |
| Vancouver Heights | 0 | 1 | \$833,600 | 3.21% |
| Westridge BN | 0 | 1 | \$637,600 | 1.21% |
| Willington Heights | 1 | 7 | \$846,700 | 3.24% |
| Big Bend | 0 | 0 | - | - |
| Buckingham Heights | 0 | 0 | - | - |
| Burnaby Hospital | 0 | 0 | \$784,600 | 1.16% |
| Burnaby Lake | 3 | 3 | \$915,800 | 5.67% |
| Central Park BS | 1 | 6 | \$889,400 | 3.52% |
| Deer Lake | 0 | 0 | - | - |
| Deer Lake Place | 0 | 0 | - | - |
| Forest Glen BS | 0 | 3 | \$897,100 | 1.95% |
| Garden Village | 0 | 0 | - | - |
| Greentree Village | 1 | 1 | \$862,000 | 6.56% |
| Highgate | 4 | 11 | \$583,800 | 5.69% |
| Metrotown | 4 | 31 | \$746,200 | 4.66% |
| Oaklands | 0 | 8 | \$1,264,400 | -0.24% |
| South Slope | 4 | 4 | \$851,000 | 3.38% |
| Suncrest | 0 | 0 | - | - |
| Upper Deer Lake | 0 | 0 | - | - |
| East Burnaby | 0 | 0 | - | - |
| Edmonds BE | 3 | 14 | \$567,300 | 5.21% |
| The Crest | 5 | 4 | \$1,011,400 | 3.20% |
| Brunette | 0 | 0 | - | - |
| Connaught Heights | 0 | 0 | - | - |
| Downtown NW | 2 | 9 | \$694,500 | 6.02% |
| Fraserview NW | 4 | 5 | \$892,500 | 8.03% |
| GlenBrooke North | 2 | 2 | \$592,900 | 6.43% |
| Moody Park | 0 | 0 | - | - |
| North Arm | 0 | 0 | - | - |
| Quay | 0 | 0 | - | - |
| Queens Park | 0 | 0 | - | - |
| Queensborough | 12 | 21 | \$722,400 | 4.79% |
| Sapperton | 0 | 0 | - | - |
| The Heights NW | 0 | 0 | - | - |
| Uptown NW | 3 | 5 | \$655,700 | 7.72% |
| West End NW | 0 | 0 | - | - |
| North Surrey | 0 | 0 | - | - |
| TOTAL | 73 | 184 | \$755,700 | 3.64% |

*Current as of Dec 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

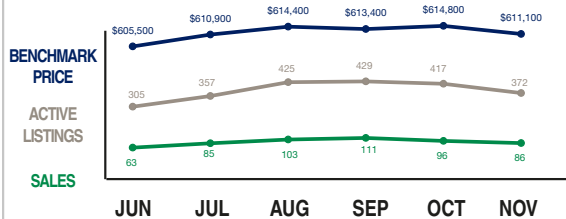
NOV 2020 - CONDO HOMES

| CONDOS | SALES | ACTIVE LISTINGS | AVERAGE DOM |
|---------------------------|------------|-----------------|-------------|
| \$0-\$99,999 | 0 | 0 | 0 |
| \$100,000 - \$199,999 | 0 | 1 | 0 |
| \$200,000 - \$399,999 | 24 | 75 | 47 |
| \$400,000 - \$899,999 | 242 | 888 | 34 |
| \$900,000 - \$1,499,999 | 9 | 133 | 69 |
| \$1,500,000 - \$1,999,999 | 0 | 10 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 2 | 0 |
| \$3,000,000 - \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 - \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 275 | 1,110 | 36 |

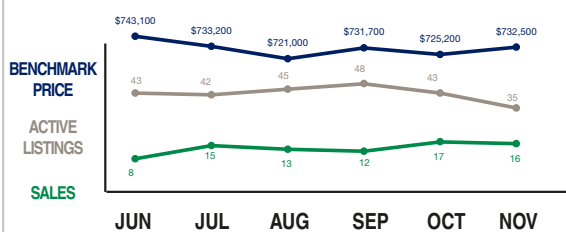
BURNABY SOUTH 6 MONTH MARKET TREND



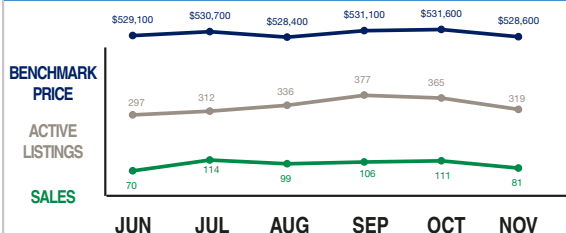
BURNABY NORTH 6 MONTH MARKET TREND



BURNABY EAST 6 MONTH MARKET TREND



NEW WEST 6 MONTH MARKET TREND



| NEIGHBOURHOOD | SALES | ACTIVE LISTINGS | BENCHMARK PRICE | ONE-YEAR CHANGE |
|----------------------|------------|-----------------|------------------|-----------------|
| Brentwood Park | 45 | 177 | \$761,900 | 1.78% |
| Capitol Hill BN | 5 | 6 | \$426,900 | 2.69% |
| Cariboo | 3 | 8 | \$450,300 | 5.44% |
| Central BN | 2 | 14 | \$488,500 | 0.89% |
| Forest Hills BN | 0 | 0 | - | - |
| Government Road | 6 | 21 | \$490,300 | 4.49% |
| Lake City Industrial | 0 | 0 | - | - |
| Montecito | 0 | 0 | - | - |
| Oakdale | 0 | 0 | - | - |
| Parkcrest | 0 | 0 | - | - |
| Simon Fraser Hills | 3 | 0 | \$417,100 | 7.65% |
| Simon Fraser Univer. | 7 | 89 | \$630,100 | 2.97% |
| Sperling-Duthie | 0 | 0 | - | - |
| Sullivan Heights | 9 | 24 | \$403,400 | 7.59% |
| Vancouver Heights | 4 | 11 | \$628,100 | 0.96% |
| Westridge BN | 0 | 0 | - | - |
| Willingdon Heights | 0 | 9 | \$550,600 | -1.33% |
| Big Bend | 0 | 0 | - | - |
| Buckingham Heights | 0 | 0 | - | - |
| Burnaby Hospital | 3 | 4 | \$622,100 | -0.38% |
| Burnaby Lake | 0 | 0 | - | - |
| Central Park BS | 5 | 15 | \$685,400 | 2.71% |
| Deer Lake | 0 | 0 | - | - |
| Deer Lake Place | 0 | 0 | - | - |
| Forest Glen BS | 11 | 62 | \$724,400 | 1.76% |
| Garden Village | 0 | 0 | - | - |
| Greentree Village | 0 | 0 | - | - |
| Highgate | 13 | 63 | \$623,200 | 7.09% |
| Metrotown | 43 | 218 | \$640,700 | -0.04% |
| Oaklands | 3 | 1 | \$657,800 | 0.71% |
| South Slope | 14 | 35 | \$697,300 | 0.34% |
| Suncrest | 0 | 0 | - | - |
| Upper Deer Lake | 0 | 0 | - | - |
| Edmonds BE | 14 | 31 | \$732,500 | 2.00% |
| The Crest | 0 | 0 | - | - |
| Brunette | 0 | 0 | - | - |
| Connaught Heights | 0 | 0 | - | - |
| Downtown NW | 21 | 88 | \$504,800 | 3.25% |
| Fraserview NW | 9 | 34 | \$621,700 | 4.07% |
| GlenBrooke North | 2 | 5 | \$536,800 | 4.82% |
| Moody Park | 0 | 0 | - | - |
| North Arm | 0 | 0 | - | - |
| Quay | 11 | 63 | \$641,200 | 2.39% |
| Queens Park | 0 | 1 | \$597,200 | 3.31% |
| Queensborough | 7 | 17 | \$628,500 | -0.43% |
| Sapperton | 9 | 22 | \$443,000 | 5.51% |
| The Heights NW | 2 | 0 | \$502,200 | 3.60% |
| Uptown NW | 18 | 79 | \$478,200 | 6.29% |
| West End NW | 1 | 3 | \$343,300 | 9.97% |
| North Surrey | 0 | 0 | - | - |
| TOTAL | 275 | 1,110 | \$667,500 | 2.21% |