

NOV 20 vs NOV 19

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RESIDENTIAL  
REAL ESTATE  
ANALYSES

RICHMOND

DETACHED

UNIT SALES

88 ↑ 28%

INVENTORY AT MONTH END

590 ↓ -24%

AVE. DAYS ON MARKET

47 ↓ -29%

HPI (combined total)

\$1,580,100 ↑ 6%



TOWNHOME

UNIT SALES

88 ↑ 29%

INVENTORY AT MONTH END

259 ↓ -30%

AVE. DAYS ON MARKET

46 ↓ -10%

HPI (combined total)

\$821,500 ↑ 8%



CONDO

UNIT SALES

157 ↑ 15%

INVENTORY AT MONTH END

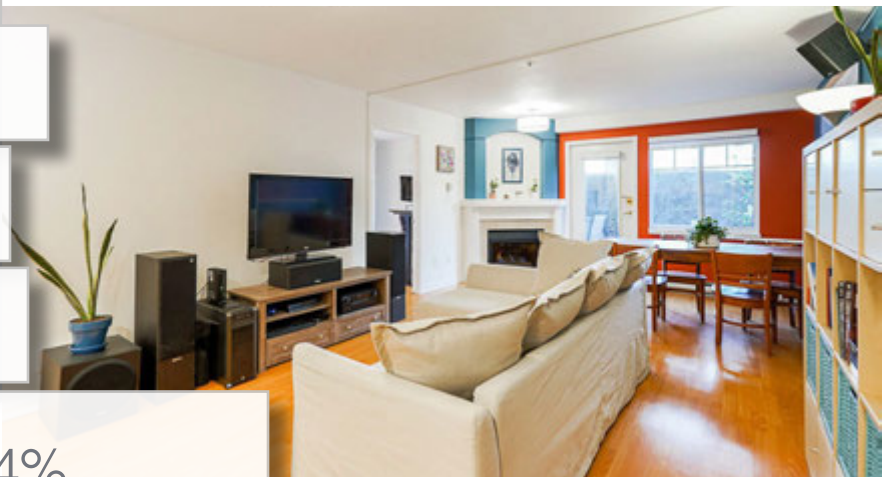
747 ↑ 6%

AVE. DAYS ON MARKET

35 ↓ -35%

HPI (combined total)

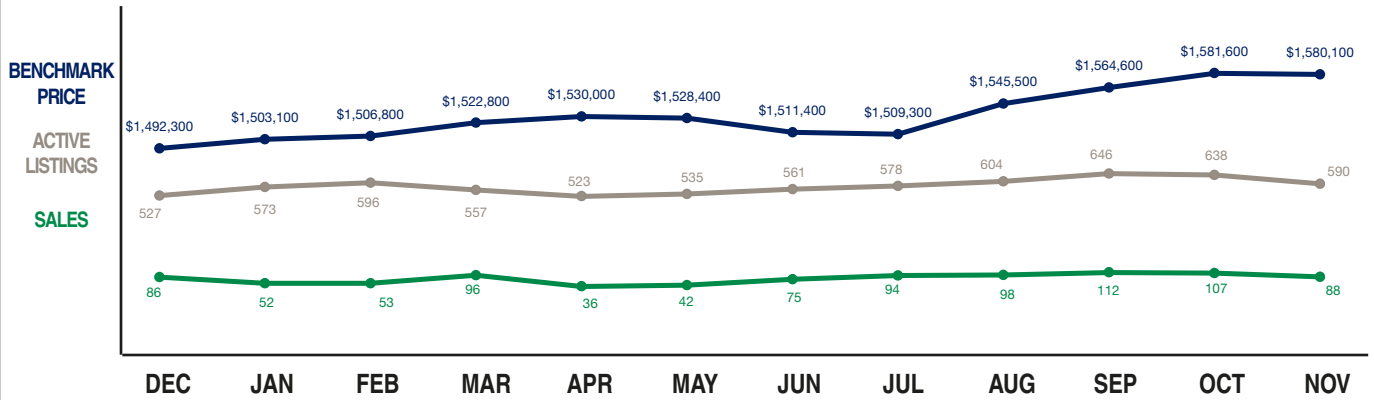
\$651,900 ↑ 4%



NOV 2020

# NOV 2020 - SINGLE FAMILY DETACHED HOMES

## RICHMOND DETACHED - 12 MONTH MARKET TREND



DETACHED HOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	4	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	34	86	38
\$1,500,000 to \$1,999,999	32	189	38
\$2,000,000 to \$2,999,999	21	198	76
\$3,000,000 and \$3,999,999	1	68	23
\$4,000,000 to \$4,999,999	0	22	0
\$5,000,000 and Above	0	22	0
<b>TOTAL</b>	<b>88</b>	<b>590</b>	<b>47</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	1	18	\$1,473,800	+ 7.8%
Bridgeport RI	3	22	\$1,393,300	+ 11.6%
Brighthouse	0	9	\$0	--
Brighthouse South	1	4	\$0	--
Broadmoor	5	52	\$1,887,800	- 2.6%
East Cambie	2	15	\$1,378,700	+ 7.5%
East Richmond	0	19	\$1,817,500	+ 5.7%
Garden City	3	19	\$1,340,700	+ 0.3%
Gilmore	0	7	\$1,805,000	+ 19.6%
Granville	8	62	\$1,704,500	+ 5.1%
Hamilton RI	2	13	\$1,133,100	+ 17.4%
Ironwood	4	14	\$1,396,000	+ 12.0%
Lackner	3	17	\$1,601,600	+ 7.4%
McLennan	0	16	\$1,763,500	+ 10.5%
McLennan North	2	2	\$1,767,800	+ 11.5%
McNair	1	32	\$1,518,900	+ 12.2%
Quilchena RI	9	16	\$1,530,100	+ 5.1%
Riverdale RI	4	33	\$1,568,400	+ 4.1%
Saunders	3	34	\$1,435,800	+ 0.6%
Sea Island	1	3	\$829,300	+ 6.5%
Seafair	7	41	\$1,506,500	+ 8.7%
South Arm	1	16	\$1,266,600	+ 0.1%
Steveston North	2	39	\$1,368,500	+ 10.6%
Steveston South	6	18	\$1,562,500	+ 7.7%
Steveston Village	1	7	\$1,427,700	+ 7.9%
Terra Nova	4	4	\$1,799,100	+ 4.3%
West Cambie	8	14	\$1,386,800	+ 8.4%
Westwind	1	7	\$1,631,000	+ 8.0%
Woodwards	6	37	\$1,464,600	+ 1.8%
<b>TOTAL*</b>	<b>88</b>	<b>590</b>	<b>\$1,580,100</b>	<b>+ 6.0%</b>

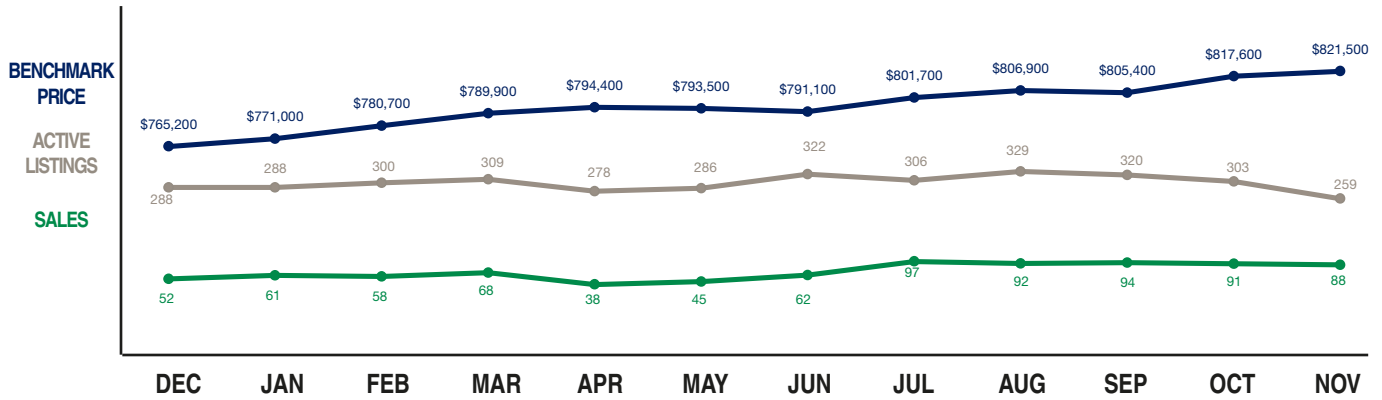


\*Current as of Dec 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures



# NOV 2020 - TOWNHOMES

## RICHMOND TOWNHOME - 12 MONTH MARKET TREND



TOWNHOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	1	34
\$400,000 to \$899,999	53	105	36
\$900,000 to \$1,499,999	34	151	62
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
<b>TOTAL</b>	<b>88</b>	<b>259</b>	<b>46</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	1	3	\$525,500	+ 17.0%
Bridgeport RI	2	46	\$648,200	+ 7.2%
Brighthouse	5	21	\$759,600	+ 7.0%
Brighthouse South	9	29	\$817,500	+ 8.3%
Broadmoor	2	12	\$962,100	+ 6.0%
East Cambie	1	7	\$709,000	- 0.9%
East Richmond	0	0	\$0	--
Garden City	2	7	\$915,900	+ 7.0%
Gilmore	0	0	\$0	--
Granville	1	7	\$725,900	+ 6.7%
Hamilton RI	4	10	\$634,200	+ 5.1%
Ironwood	4	6	\$636,900	+ 7.1%
Lackner	2	1	\$949,100	+ 11.6%
McLennan	0	0	\$0	--
McLennan North	20	43	\$940,200	+ 8.7%
McNair	0	1	\$551,000	+ 5.1%
Quilchena RI	0	0	\$674,300	+ 11.8%
Riverdale RI	2	3	\$846,100	+ 10.8%
Saunders	2	9	\$662,700	+ 7.2%
Sea Island	0	0	\$0	--
Seafair	3	0	\$973,000	+ 8.2%
South Arm	1	1	\$683,400	+ 6.9%
Steveston North	2	6	\$665,500	+ 10.6%
Steveston South	4	5	\$936,500	+ 11.6%
Steveston Village	1	6	\$831,100	+ 8.8%
Terra Nova	1	4	\$964,800	+ 11.0%
West Cambie	10	16	\$833,800	+ 7.8%
Westwind	2	1	\$822,600	+ 9.5%
Woodwards	7	15	\$797,800	+ 6.2%
<b>TOTAL*</b>	<b>88</b>	<b>259</b>	<b>\$821,500</b>	<b>+ 7.8%</b>



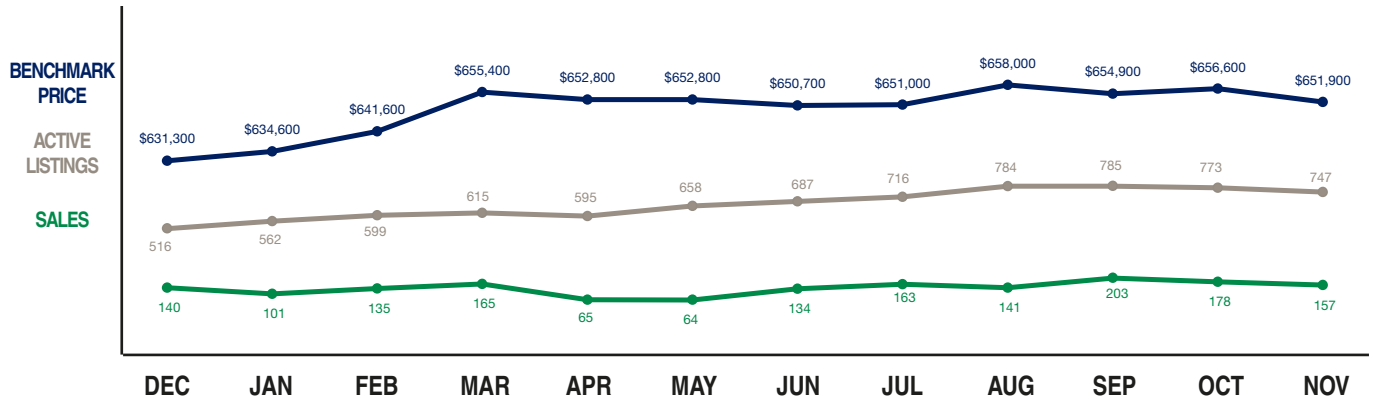
### BEST REAL ESTATE AGENCY CANADA

In the International Property Awards worldwide competition, within the Americas Division, Faith Wilson Group won Best Real Estate Agency Canada, 2014 – 2015.

\*Current as of Dec 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

# NOV 2020 - CONDO HOMES

## RICHMOND CONDOS - 12 MONTH MARKET TREND



CONDOS	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	90
\$200,000 to \$399,999	28	71	28
\$400,000 to \$899,999	118	579	33
\$900,000 to \$1,499,999	9	72	67
\$1,500,000 to \$1,999,999	0	14	0
\$2,000,000 to \$2,999,999	1	5	168
\$3,000,000 and \$3,999,999	0	6	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
<b>TOTAL</b>	<b>157</b>	<b>747</b>	<b>35</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	6	11	\$424,500	+ 0.8%
Bridgeport RI	3	15	\$718,100	- 0.1%
Brighthouse	68	334	\$621,800	+ 1.7%
Brighthouse South	18	73	\$554,700	+ 2.3%
Broadmoor	4	5	\$515,000	+ 3.5%
East Cambie	0	4	\$527,600	+ 4.8%
East Richmond	2	3	\$750,400	- 1.1%
Garden City	0	1	\$447,300	+ 6.0%
Gilmore	0	0	\$0	--
Granville	1	12	\$265,400	+ 4.0%
Hamilton RI	0	13	\$685,200	- 0.6%
Ironwood	3	22	\$639,000	+ 1.3%
Lackner	0	0	\$0	--
McLennan	0	0	\$0	--
McLennan North	6	36	\$733,800	+ 3.0%
McNair	0	1	\$0	--
Quilchena RI	1	0	\$384,600	- 0.6%
Riverdale RI	5	17	\$509,600	- 2.3%
Saunders	0	0	\$0	--
Sea Island	0	0	\$0	--
Seafair	0	0	\$420,000	+ 0.3%
South Arm	0	9	\$310,700	- 0.1%
Steveston North	0	0	\$399,500	- 2.6%
Steveston South	6	17	\$551,700	+ 8.8%
Steveston Village	1	21	\$0	--
Terra Nova	0	1	\$0	--
West Cambie	33	151	\$668,800	- 0.3%
Westwind	0	0	\$0	--
Woodwards	0	1	\$0	--
<b>TOTAL*</b>	<b>157</b>	<b>747</b>	<b>\$651,900</b>	<b>+ 4.0%</b>

**“We believe that all success starts and ends with a satisfied client.”**

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