

DEC 20 vs DEC 19

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RESIDENTIAL
REAL ESTATE
ANALYSES

NORTH VAN

DETACHED

UNIT SALES

81↑ 45%

INVENTORY AT MONTH END

139↓ -34%

AVE. DAYS ON MARKET

46↓ -18%

HPI (combined total)

\$1,702,600 ↑ 13%



TOWNHOME

UNIT SALES

38↑ 81%

INVENTORY AT MONTH END

67↓ -4%

AVE. DAYS ON MARKET

24↓ -43%

HPI (combined total)

\$1,010,000 ↑ 9%



CONDO

UNIT SALES

124↑ 68%

INVENTORY AT MONTH END

227↑ 18%

AVE. DAYS ON MARKET

34↓ -13%

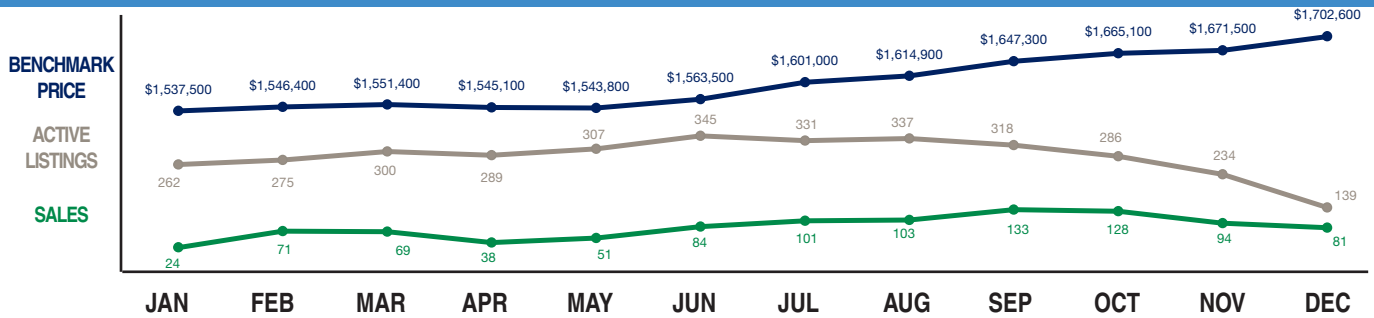
HPI (combined total)

\$585,800 ↑ 6%



DEC 2020 - SINGLE FAMILY DETACHED HOMES

NORTH VAN DETACHED - 12 MONTH MARKET TREND



DETACHED HOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	19	15	30
\$1,500,000 to \$1,999,999	36	45	27
\$2,000,000 to \$2,999,999	23	44	87
\$3,000,000 and \$3,999,999	3	19	47
\$4,000,000 to \$4,999,999	0	13	0
\$5,000,000 and Above	0	2	0
TOTAL	81	139	46

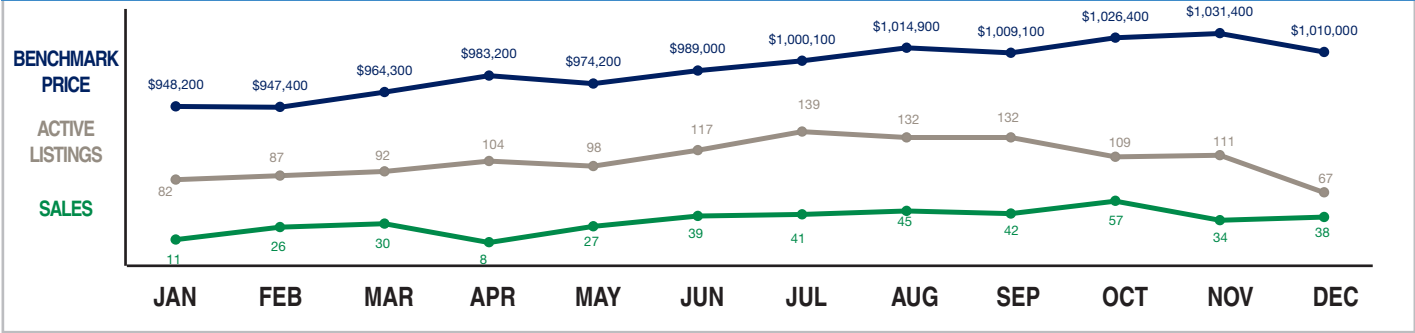
NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Blueridge NV	2	0	\$1,783,100	+ 16.8%
Boulevard	5	6	\$1,875,200	+ 13.0%
Braemar	0	1	\$2,271,600	+ 10.8%
Calverhall	0	5	\$1,492,500	+ 14.2%
Canyon Heights NV	9	16	\$1,903,600	+ 11.9%
Capilano NV	0	5	\$1,720,000	+ 14.4%
Central Lonsdale	8	5	\$1,478,500	+ 10.2%
Deep Cove	2	5	\$1,594,000	+ 16.1%
Delbrook	4	1	\$1,791,400	+ 13.4%
Dollarton	5	2	\$1,836,200	+ 15.4%
Edgemont	3	18	\$2,050,000	+ 10.8%
Forest Hills NV	1	8	\$1,920,400	+ 9.5%
Grouse Woods	0	1	\$1,813,600	+ 10.9%
Harbourside	0	0	\$0	--
Indian Arm	1	1	\$0	--
Indian River	0	0	\$1,572,800	+ 14.1%
Lower Lonsdale	1	4	\$1,488,900	+ 10.2%
Lynn Valley	13	12	\$1,566,300	+ 12.6%
Lynnmour	0	4	\$0	--
Mosquito Creek	0	1	\$0	--
Norgate	1	4	\$1,478,700	+ 11.4%
Northlands	0	1	\$2,123,400	+ 9.6%
Pemberton Heights	2	5	\$1,924,300	+ 8.9%
Pemberton NV	3	0	\$1,289,500	+ 12.0%
Princess Park	0	2	\$1,819,500	+ 12.0%
Queensbury	1	4	\$1,510,600	+ 17.9%
Roche Point	1	1	\$1,522,100	+ 14.8%
Seymour NV	2	4	\$1,602,600	+ 14.7%
Tempe	1	0	\$1,799,900	+ 10.9%
Upper Delbrook	3	1	\$1,902,100	+ 11.0%
Upper Lonsdale	7	19	\$1,732,000	+ 12.6%
Westlynn	3	1	\$1,465,500	+ 15.4%
Westlynn Terrace	0	0	\$0	--
Windsor Park NV	1	1	\$1,508,800	+ 22.0%
Woodlands-Sunshine-Cascade	2	1	\$0	--
TOTAL*	81	139	\$1,702,600	+ 12.5%



*Current as of Jan 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures



NORTH VAN TOWNHOME - 12 MONTH MARKET TREND



TOWNHOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	11	14	22
\$900,000 to \$1,499,999	25	43	24
\$1,500,000 to \$1,999,999	1	10	57
\$2,000,000 to \$2,999,999	1	0	10
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	38	67	24

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Blueridge NV	0	0	\$0	--
Boulevard	0	0	\$0	--
Braemar	0	0	\$0	--
Calverhall	0	0	\$0	--
Canyon Heights NV	0	0	\$0	--
Capilano NV	0	0	\$0	--
Central Lonsdale	6	6	\$1,132,200	+ 4.4%
Deep Cove	2	1	\$0	--
Delbrook	0	0	\$0	--
Dollarton	0	0	\$0	--
Edgemont	0	3	\$2,059,700	+ 7.5%
Forest Hills NV	0	0	\$0	--
Grouse Woods	1	0	\$0	--
Harbourside	0	0	\$0	--
Indian Arm	0	0	\$0	--
Indian River	0	0	\$1,059,000	+ 11.3%
Lower Lonsdale	6	25	\$1,215,800	+ 7.1%
Lynn Valley	3	0	\$915,200	+ 13.6%
Lynnmour	2	2	\$827,300	+ 12.3%
Mosquito Creek	1	4	\$0	--
Norgate	1	1	\$978,300	+ 7.7%
Northlands	6	5	\$1,216,400	+ 14.3%
Pemberton Heights	0	0	\$0	--
Pemberton NV	3	12	\$0	--
Princess Park	0	0	\$0	--
Queensbury	2	3	\$0	--
Roche Point	1	2	\$966,400	+ 10.8%
Seymour NV	4	2	\$1,075,900	+ 15.7%
Tempe	0	0	\$0	--
Upper Delbrook	0	0	\$0	--
Upper Lonsdale	0	1	\$646,500	+ 6.1%
Westlynn	0	0	\$816,300	+ 9.9%
Westlynn Terrace	0	0	\$0	--
Windsor Park NV	0	0	\$0	--
Woodlands-Sunshine-Cascade	0	0	\$0	--
TOTAL*	38	67	\$1,010,000	+ 9.2%

BEST

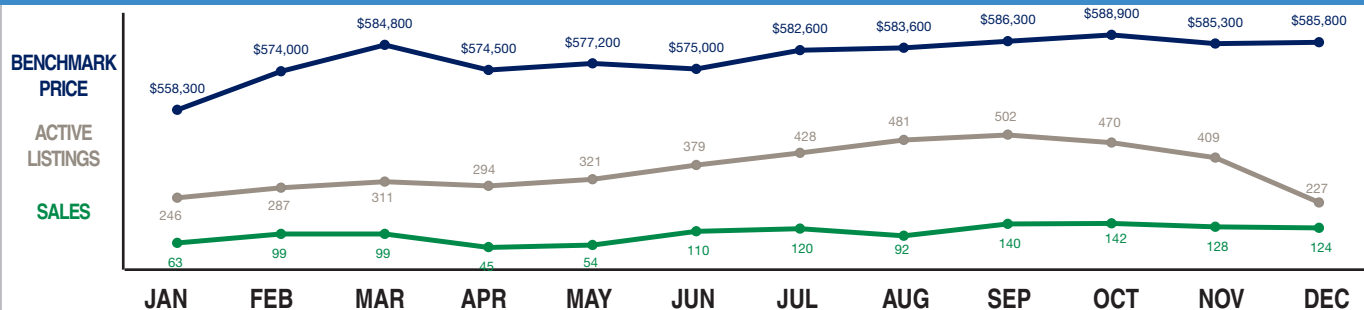
REAL ESTATE AGENCY CANADA

In the International Property Awards worldwide competition, within the Americas Division, Faith Wilson Group won Best Real Estate Agency Canada, 2014 – 2015.

*Current as of Jan 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

DEC 2020 - CONDO HOMES

NORTH VAN CONDO - 12 MONTH MARKET TREND



CONDOS	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	5	8	48
\$400,000 to \$899,999	97	158	30
\$900,000 to \$1,499,999	21	42	45
\$1,500,000 to \$1,999,999	0	8	0
\$2,000,000 to \$2,999,999	1	5	63
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	124	227	34

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Blueridge NV	1	1	\$0	--
Boulevard	0	0	\$0	--
Braemar	0	0	\$0	--
Calverhall	0	0	\$0	--
Canyon Heights NV	0	0	\$0	--
Capilano NV	2	0	\$1,092,300	+ 2.9%
Central Lonsdale	26	41	\$570,400	+ 2.5%
Deep Cove	0	1	\$670,300	+ 3.8%
Delbrook	1	0	\$0	--
Dollarton	0	1	\$0	--
Edgemont	4	5	\$1,194,500	+ 29.8%
Forest Hills NV	0	0	\$0	--
Grouse Woods	0	0	\$0	--
Harbourside	0	6	\$693,200	+ 10.9%
Indian Arm	0	0	\$0	--
Indian River	0	0	\$700,900	+ 2.4%
Lower Lonsdale	41	63	\$546,500	+ 6.4%
Lynn Valley	14	20	\$659,200	+ 5.3%
Lynnmour	7	18	\$631,900	+ 4.3%
Mosquito Creek	3	11	\$0	--
Norgate	2	7	\$651,700	+ 12.0%
Northlands	0	2	\$822,700	+ 3.1%
Pemberton Heights	0	0	\$0	--
Pemberton NV	12	31	\$464,900	+ 11.7%
Princess Park	0	0	\$0	--
Queensbury	2	1	\$0	--
Roche Point	7	8	\$580,200	+ 3.2%
Seymour NV	0	0	\$0	--
Tempe	0	0	\$0	--
Upper Delbrook	0	2	\$0	--
Upper Lonsdale	1	8	\$659,800	+ 6.0%
Westlynn	1	1	\$0	--
Westlynn Terrace	0	0	\$0	--
Windsor Park NV	0	0	\$0	--
Woodlands-Sunshine-Cascade	0	0	\$0	--
TOTAL*	124	227	\$585,800	+ 6.1%

“We believe that all success starts and ends with a satisfied client.”

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