

DEC 20 vs DEC 19

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RESIDENTIAL
REAL ESTATE
ANALYSES

RICHMOND

DETACHED

UNIT SALES

112 ↑ 30%

INVENTORY AT MONTH END

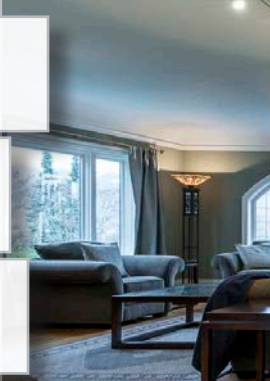
440 ↓ -17%

AVE. DAYS ON MARKET

68 ↓ -16%

HPI (combined total)

\$1,584,700 ↑ 6%



TOWNHOME

UNIT SALES

78 ↑ 50%

INVENTORY AT MONTH END

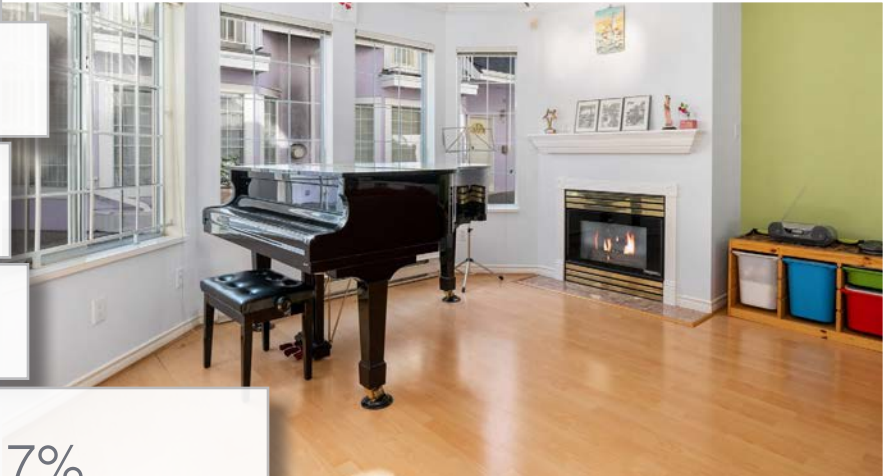
202 ↓ -30%

AVE. DAYS ON MARKET

40 ↓ -25%

HPI (combined total)

\$817,000 ↑ 7%



CONDO

UNIT SALES

154 ↑ 10%

INVENTORY AT MONTH END

584 ↑ 13%

AVE. DAYS ON MARKET

50 ↓ -25%

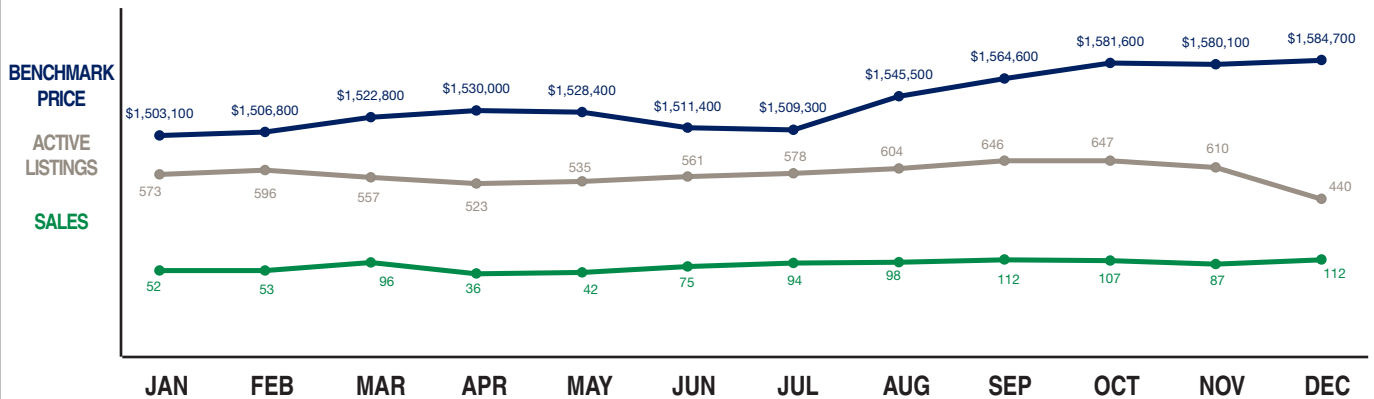
HPI (combined total)

\$652,600 ↑ 3%



DEC 2020 - SINGLE FAMILY DETACHED HOMES

RICHMOND DETACHED - 12 MONTH MARKET TREND



DETACHED HOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	1	2	68
\$400,000 to \$899,999	0	3	0
\$900,000 to \$1,499,999	35	60	44
\$1,500,000 to \$1,999,999	41	131	75
\$2,000,000 to \$2,999,999	29	156	84
\$3,000,000 and \$3,999,999	4	53	102
\$4,000,000 to \$4,999,999	0	17	0
\$5,000,000 and Above	2	17	54
TOTAL	112	440	68

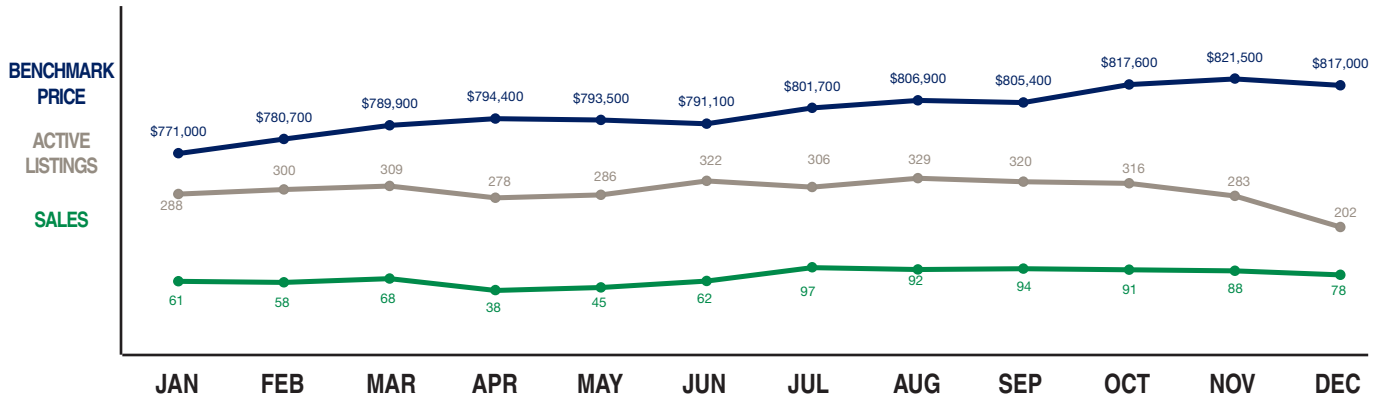
NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	1	15	\$1,460,800	+ 5.5%
Bridgeport RI	4	17	\$1,398,900	+ 8.4%
Brighthouse	0	9	\$0	--
Brighthouse South	0	1	\$0	--
Broadmoor	9	40	\$1,888,400	- 1.7%
East Cambie	4	14	\$1,393,300	+ 7.2%
East Richmond	0	15	\$1,925,000	+ 11.8%
Garden City	6	17	\$1,375,300	+ 3.8%
Gilmore	0	5	\$1,803,200	+ 17.4%
Granville	8	49	\$1,735,000	+ 7.5%
Hamilton RI	5	8	\$1,115,900	+ 15.8%
Ironwood	4	13	\$1,383,100	+ 9.7%
Lackner	3	10	\$1,579,500	+ 4.4%
McLennan	0	11	\$1,790,500	+ 11.4%
McLennan North	0	1	\$1,757,300	+ 5.6%
McNair	2	27	\$1,512,000	+ 10.9%
Quilchena RI	3	13	\$1,555,900	+ 7.1%
Riverdale RI	6	23	\$1,613,200	+ 7.8%
Saunders	6	25	\$1,463,900	+ 3.0%
Sea Island	0	3	\$830,600	+ 7.8%
Seafair	14	25	\$1,497,800	+ 6.7%
South Arm	2	10	\$1,288,300	+ 3.1%
Steveston North	8	26	\$1,346,500	+ 9.3%
Steveston South	10	9	\$1,543,600	+ 8.0%
Steveston Village	3	5	\$1,412,600	+ 6.9%
Terra Nova	0	3	\$1,849,800	+ 7.9%
West Cambie	2	10	\$1,404,300	+ 6.0%
Westwind	1	9	\$1,584,300	+ 6.0%
Woodwards	11	27	\$1,484,600	+ 4.3%
TOTAL*	112	440	\$1,584,700	+ 6.2%



*Current as of Jan 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures



RICHMOND TOWNHOME - 12 MONTH MARKET TREND



TOWNHOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	0	13
\$400,000 to \$899,999	43	71	44
\$900,000 to \$1,499,999	34	129	36
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	78	202	40

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	1	2	\$517,700	+ 10.4%
Bridgeport RI	3	37	\$643,300	+ 8.9%
Brighthouse	7	27	\$760,400	+ 7.3%
Brighthouse South	6	18	\$828,100	+ 7.4%
Broadmoor	5	8	\$927,900	+ 3.4%
East Cambie	3	2	\$695,000	- 1.6%
East Richmond	0	0	\$0	--
Garden City	3	4	\$890,600	+ 4.1%
Gilmore	0	0	\$0	--
Granville	2	9	\$724,800	+ 7.0%
Hamilton RI	2	10	\$628,800	+ 4.7%
Ironwood	1	6	\$642,400	+ 9.5%
Lackner	0	0	\$952,200	+ 10.0%
McLennan	0	0	\$0	--
McLennan North	19	28	\$935,800	+ 8.3%
McNair	0	1	\$557,400	+ 6.5%
Quilchena RI	0	0	\$672,000	+ 9.0%
Riverdale RI	1	1	\$844,600	+ 8.1%
Saunders	4	7	\$645,000	+ 4.6%
Sea Island	0	0	\$0	--
Seafair	0	0	\$981,000	+ 9.1%
South Arm	1	0	\$656,100	+ 4.3%
Steveston North	5	5	\$664,500	+ 8.0%
Steveston South	4	3	\$934,800	+ 8.9%
Steveston Village	1	5	\$828,300	+ 7.0%
Terra Nova	0	5	\$951,500	+ 7.2%
West Cambie	5	14	\$832,000	+ 6.9%
Westwind	1	0	\$825,600	+ 8.5%
Woodwards	4	10	\$781,600	+ 5.3%
TOTAL*	78	202	\$817,000	+ 6.8%



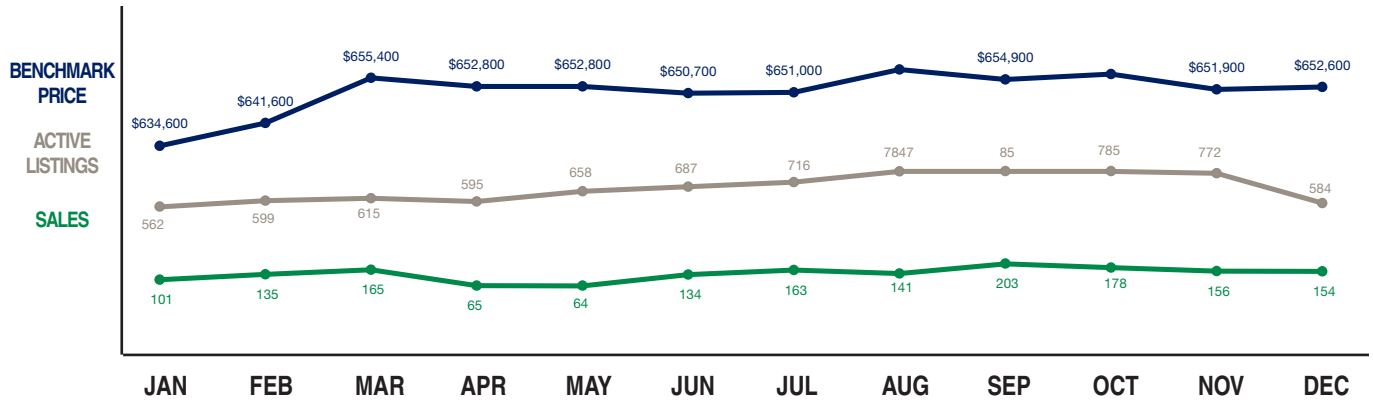
BEST REAL ESTATE AGENCY CANADA

In the International Property Awards worldwide competition, within the Americas Division, Faith Wilson Group won Best Real Estate Agency Canada, 2014 – 2015.

*Current as of Jan 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

DEC 2020 - CONDO HOMES

RICHMOND CONDOS - 12 MONTH MARKET TREND



CONDOS	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	20	50	63
\$400,000 to \$899,999	130	442	42
\$900,000 to \$1,499,999	3	70	249
\$1,500,000 to \$1,999,999	1	11	160
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	0	6	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	154	584	50

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Boyd Park	3	11	\$435,400	+ 6.3%
Bridgeport RI	4	9	\$713,200	- 2.0%
Brighthouse	60	264	\$620,700	+ 1.6%
Brighthouse South	21	49	\$554,700	+ 1.8%
Broadmoor	1	3	\$521,900	+ 4.5%
East Cambie	1	2	\$497,600	+ 0.8%
East Richmond	1	2	\$736,900	- 3.5%
Garden City	0	0	\$430,900	+ 1.2%
Gilmore	0	0	\$0	--
Granville	0	9	\$264,400	+ 1.8%
Hamilton RI	1	13	\$679,800	- 2.6%
Ironwood	4	14	\$634,400	- 1.3%
Lackner	0	0	\$0	--
McLennan	0	0	\$0	--
McLennan North	6	33	\$743,300	+ 3.3%
McNair	0	1	\$0	--
Quilchena RI	0	0	\$397,000	+ 2.7%
Riverdale RI	4	15	\$516,100	+ 1.3%
Saunders	0	0	\$0	--
Sea Island	0	0	\$0	--
Seafair	0	0	\$431,700	+ 6.0%
South Arm	0	11	\$311,300	+ 0.2%
Steveston North	0	1	\$404,000	+ 1.5%
Steveston South	6	11	\$558,200	+ 8.9%
Steveston Village	0	18	\$0	--
Terra Nova	1	0	\$0	--
West Cambie	41	117	\$664,100	- 2.2%
Westwind	0	0	\$0	--
Woodwards	0	1	\$0	--
TOTAL*	154	584	\$652,600	+ 3.4%

“We believe that all success starts and ends with a satisfied client.”

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