

DEC 20 VS DEC 19

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RESIDENTIAL  
REAL ESTATE  
ANALYSES

WESTSIDE

DETACHED

UNIT SALES

85↑42%

INVENTORY AT MONTH END

399↓-24%

AVE. DAYS ON MARKET

47↓-35%

HPI (combined total)

\$3,161,700↑8%



TOWNHOME

UNIT SALES

34↑13%

INVENTORY AT MONTH END

164↓-12%

AVE. DAYS ON MARKET

28↓-35%

HPI (combined total)

\$1,141,600↑0%



CONDO

UNIT SALES

364↑41%

INVENTORY AT MONTH END

1,261↑36%

AVE. DAYS ON MARKET

43↓-2%

HPI (combined total)

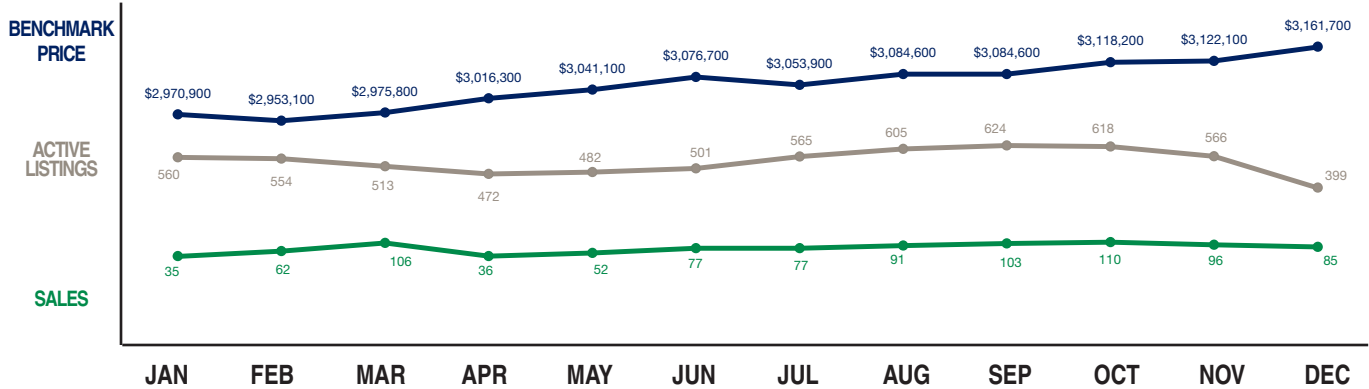
\$759,700↑0%



# DEC 2020 - SINGLE FAMILY DETACHED HOMES



## WESTSIDE DETACHED - 12 MONTH MARKET TREND



DETACHED HOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	1	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	1	0	35
\$900,000 to \$1,499,999	0	2	0
\$1,500,000 to \$1,999,999	6	5	25
\$2,000,000 to \$2,999,999	40	75	40
\$3,000,000 and \$3,999,999	19	92	23
\$4,000,000 to \$4,999,999	8	64	50
\$5,000,000 and Above	11	160	119
<b>TOTAL</b>	<b>85</b>	<b>399</b>	<b>47</b>

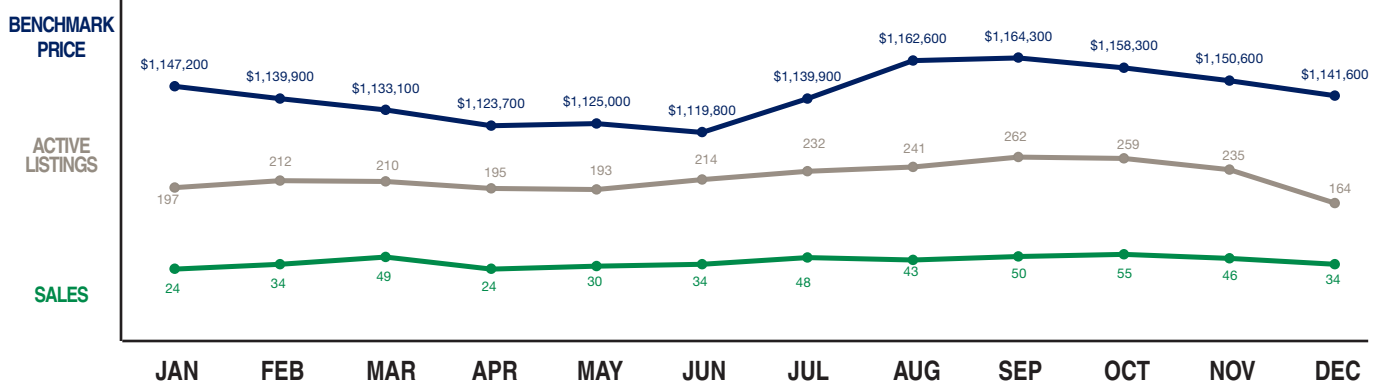


\*Current as of Jan 6., 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Arbutus	3	11	\$3,509,800	+ 18.6%
Cambie	5	21	\$2,465,500	+ 16.2%
Coal Harbour	0	0	\$0	--
Downtown VW	1	0	\$0	--
Dunbar	20	44	\$2,804,300	+ 8.6%
Fairview VW	0	2	\$0	--
False Creek	0	0	\$0	--
Kerrisdale	5	28	\$3,128,900	+ 8.1%
Kitsilano	12	20	\$2,268,300	+ 0.9%
Mackenzie Heights	5	10	\$3,267,200	+ 6.0%
Marpole	6	23	\$2,310,700	+ 12.2%
Mount Pleasant VW	0	2	\$2,255,900	+ 8.1%
Oakridge VW	1	9	\$3,602,400	+ 9.1%
Point Grey	10	49	\$3,191,100	+ 8.2%
Quilchena	1	12	\$3,238,200	+ 8.3%
S.W. Marine	1	16	\$3,082,100	+ 6.4%
Shaughnessy	4	50	\$4,838,700	+ 4.7%
South Cambie	1	9	\$4,459,000	+ 16.6%
South Granville	5	52	\$3,630,400	- 0.4%
Southlands	4	30	\$3,491,800	+ 11.8%
University VW	1	8	\$4,099,000	- 8.2%
West End VW	0	1	\$1,975,500	+ 9.6%
Yaletown	0	2	\$0	--
<b>TOTAL*</b>	<b>85</b>	<b>399</b>	<b>\$3,161,700</b>	<b>+ 7.5%</b>



## WESTSIDE TOWNHOME - 12 MONTH MARKET TREND



TOWNHOUSES	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	5	14	50
\$900,000 to \$1,499,999	19	62	30
\$1,500,000 to \$1,999,999	6	50	16
\$2,000,000 to \$2,999,999	4	23	5
\$3,000,000 and \$3,999,999	0	11	0
\$4,000,000 to \$4,999,999	0	3	0
\$5,000,000 and Above	0	1	0
<b>TOTAL</b>	<b>34</b>	<b>164</b>	<b>28</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Arbutus	0	0	\$0	--
Cambie	4	13	\$1,140,100	- 1.5%
Coal Harbour	0	9	\$1,715,900	+ 1.1%
Downtown VW	1	8	\$1,161,300	+ 0.6%
Dunbar	0	3	\$0	--
Fairview VW	13	14	\$997,800	+ 0.7%
False Creek	3	5	\$952,100	+ 4.4%
Kerrisdale	0	3	\$1,410,900	- 2.3%
Kitsilano	6	13	\$1,119,300	+ 5.5%
MacKenzie Heights	0	1	\$0	--
Marpole	1	22	\$1,034,900	- 4.0%
Mount Pleasant VW	0	5	\$1,169,500	- 3.8%
Oakridge VW	0	6	\$1,436,900	- 2.2%
Point Grey	1	1	\$1,010,500	- 2.9%
Quilchena	0	1	\$1,414,900	- 1.3%
S.W. Marine	0	1	\$0	--
Shaughnessy	1	1	\$1,779,800	- 7.3%
South Cambie	2	5	\$1,611,400	- 6.5%
South Granville	0	19	\$1,526,800	- 2.6%
Southlands	0	1	\$0	--
University VW	2	13	\$1,537,200	- 2.4%
West End VW	0	3	\$1,239,300	- 0.2%
Yaletown	0	17	\$1,661,900	+ 4.2%
<b>TOTAL*</b>	<b>34</b>	<b>164</b>	<b>\$1,141,600</b>	<b>+ 0.4%</b>



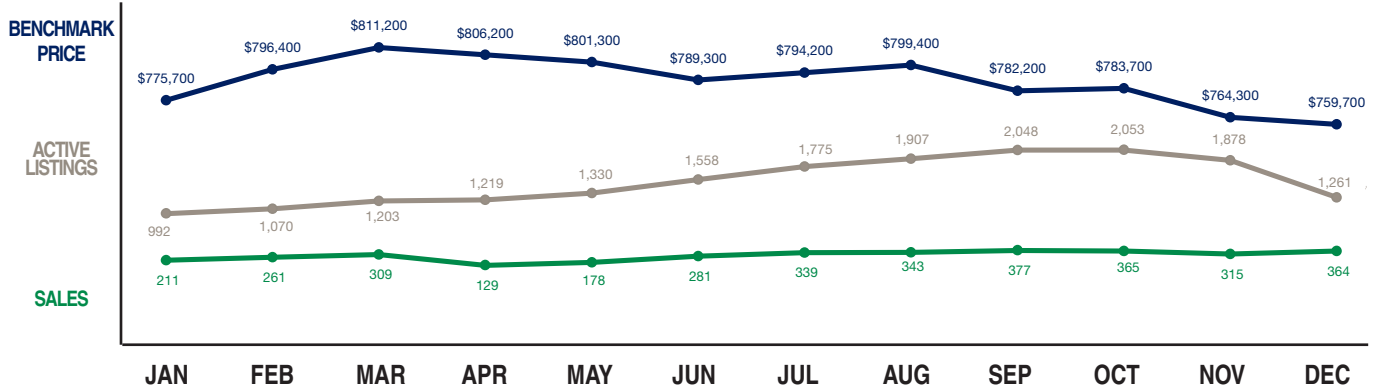
# BEST REAL ESTATE AGENCY CANADA

In the International Property Awards worldwide competition, within the Americas Division, Faith Wilson Group won Best Real Estate Agency Canada, 2014 – 2015.

\*Current as of Jan 6, 2020 all data from the REAL ESTATE BOARD OF GREATER VANCOUVER percent changes are calculated using rounded figures

# DEC 2020 - CONDO HOMES

## WESTSIDE CONDOS - 12 MONTH MARKET TREND



CONDOS	SALES	ACTIVE LISTINGS	AVERAGE DOM
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	6	8	96
\$400,000 to \$899,999	249	565	36
\$900,000 to \$1,499,999	73	352	48
\$1,500,000 to \$1,999,999	19	125	44
\$2,000,000 to \$2,999,999	14	96	89
\$3,000,000 and \$3,999,999	2	43	76
\$4,000,000 to \$4,999,999	1	18	156
\$5,000,000 and Above	0	54	0
<b>TOTAL</b>	<b>364</b>	<b>1,261</b>	<b>43</b>

NEIGHBOURHOOD	SALES	ACTIVE LISTINGS	BENCHMARK PRICE	ONE-YEAR CHANGE
Arbutus	0	0	\$0	--
Cambie	10	71	\$659,500	- 1.6%
Coal Harbour	16	111	\$979,800	+ 6.8%
Downtown VW	80	283	\$646,200	- 2.8%
Dunbar	1	14	\$648,400	- 7.2%
Fairview VW	27	47	\$793,600	+ 4.8%
False Creek	29	56	\$797,800	+ 0.4%
Kerrisdale	10	11	\$819,800	- 7.0%
Kitsilano	39	34	\$615,900	+ 0.4%
Mackenzie Heights	0	0	\$0	--
Marpole	16	75	\$567,600	- 2.4%
Mount Pleasant VW	3	11	\$561,400	+ 3.0%
Oakridge VW	3	11	\$987,900	- 4.5%
Point Grey	3	14	\$562,300	- 7.0%
Quilchena	1	16	\$983,600	- 8.5%
S.W. Marine	3	11	\$452,100	- 9.7%
Shaughnessy	1	1	\$601,600	- 0.9%
South Cambie	1	27	\$882,800	- 2.0%
South Granville	1	15	\$958,200	- 1.2%
Southlands	1	1	\$732,800	- 7.9%
University VW	19	112	\$924,900	+ 5.1%
West End VW	45	143	\$635,200	+ 0.5%
Yaletown	55	197	\$784,800	- 2.8%
<b>TOTAL*</b>	<b>364</b>	<b>1,261</b>	<b>\$759,700</b>	<b>- 0.2%</b>

**“We believe that all success starts and ends with a satisfied client.”**